

George Kinder's

# EVOKE® the life planning advise method practical and ready to use

Training by highly skilled Life Planning trainers

## Financial Life Planning

The path to a meaningful life, both private and business, is quite simple: Believe in yourself, make a plan and do not deviate from it.

Or....

That is why Life Planners want to know how your dream life actually looks like. Whether you are on track with it or what is keeping you. Because that is the place where Life Planners add value. Help to convert wishes into logical goals, recognize obstacles and help to deal with them and plan specific actions. In every Life Plan it is the human being who is central, mentally, emotionally, spiritually, physically and financially.

**Learn by aid of the EVOKE® Advise method how, together with your clients, you can help them realize what is really meaningful to them. How you can guide this process in a simple but thoughtful way with much impact. How you generate future for three parties: Your clients, yourself and your business!**

## EVOKE® training

23-28 August 2020

The training will start the first day at 5:00 PM and ends on the last day with a lunch until 1:30 PM

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George Kinder

Investment AUS \$ 4.950,- | Early bird; price until 28 Feb '20 \$ 4.620,-  
Prices including 10% GST and study material. Excluding all the costs of board and lodging which will be separately paid directly to the training venue

Questions or additional  
Information required?

Amanda Pond  
+61 411 635 164

Register: [www.lifeplanningtraining.com.au](http://www.lifeplanningtraining.com.au)

Organisation  
Life Planning Australia  
ABN 96547638998

Location en dates  
Within 2 hours from Sydney AU, 23-28 August 2020

# George Kinder's **EVOKE®**

the life planning advise method  
**practical and ready to use**



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**23-28 August 2020**

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## Rewards

- Experiencing Life Planning in practice, as a planner and as a client
- Knowledge of the most innovative method for client centred (financial) advice in Australia
- Insight and skills in working with the EVOKE® advise method
- Practical, modern and effective communication skills

## Core themes

Life Planning gives a solid foundation and direction to the very highest level of financial advice: making it possible to realise what clients really want.

This training is not meant as an education in financial planning. We will assume that the financial knowledge and skills are present within the advisors themselves. In this training we will put emphasis on the first three phases of the EVOKE® advise method.

### *Exploration*

The intake conversation.

### *Vision*

The (re) discovery and subsequent prioritisation of wishes for life.

### *Obstacles*

Mapping and clearing out possible obstacles

### *Knowledge*

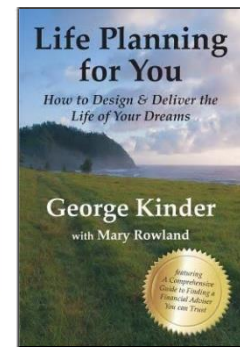
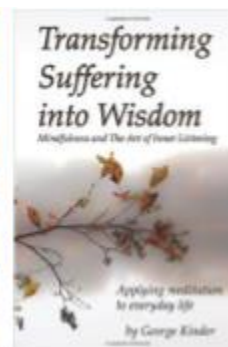
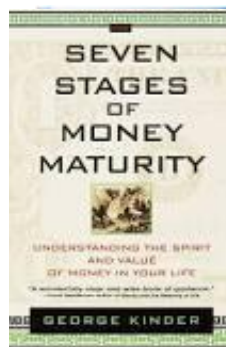
The creation of the ' financial life plan'

### *Execution*

The actual execution of the action-points named in the plan

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The EVOKE® training is also based on these books:



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